

Fresh Facts

Thursday, June 17, 2021

* Price quotes are estimates. Actual returns may vary.

Size	CA Hass	CA Org. Hass	Lamb Released	Market Commentary					
32	\$1.30 - \$1.36	\$1.92 - \$1.98	05/08/21		······································				
36	\$1.30 - \$1.36	\$1.92 - \$1.98	05/22/21	Dem	Demand continues to be below current weekly supplies.				
40	\$1.34 - \$1.40	\$2.04 - \$2.10	06/05/21	With limited promotional activity, this is putting pressure on the market. All efforts are being made to push for July 4th promotions.					
48	\$1.34 - \$1.40	\$2.20 - \$2.26	06/19/21						
60	\$1.00 - \$1.06	\$1.88 - \$1.94	07/03/21						
70	\$0.68 - \$0.74	\$1.56 - \$1.62	07/17/21						
84	\$0.48 - \$0.54	\$0.60 - \$0.66	07/17/21						
California Daily Bin Count				Total California Inventory (lbs.)					
Hass	Org. Has	Others	Total	Day	Date	Total CA Inv (lbs.)	Others	Hass	
1,627	197	30	1,854	Today	16-Jun	14,172,246	316,025	13,856,221	
1,704	226	30	1,960	Yesterday	15-Jun	13,591,353	331,525	13,259,828	
1,850	218	43	2,111	Last Week	9-Jun	14,423,059	200,475	14,222,584	
Total Hass Inventory by Country (mm lbs.)									
	Calif.	Cal. Lamb	Mexico	Peru	Colombia	Chile		Total	
Today	13,856,221	0	43,598,336	5,580,898	40,600	0		63,076,055	
Yesterday	13,259,828	0	44,046,253	5,895,451	57,600	0		63,259,132	
Last Week	14,222,584	0	35,733,702	3,339,069	0	0		53,295,355	
		Has	ss Harvest and Arriv	als (mm lbs.) Upda	ted every Tuesda	ay.			
	Calif.	Lamb	Mexico	Peru	Colombia	Chile	D.R.	Total	
2 wks. ago	8,208,061	17,460	39,323,365	10,856,368	0	0	0	58,405,254	
Last week	11,134,997	46,600	50,707,441	13,592,741	100,000	0	0	75,581,779	
This week	11,000,000	0	40,000,000	14,000,000	0	0	0	65,000,000	
Next week	11,000,000	0	40,000,000	14,000,000	0	0	0	65,000,000	
California Packed Inventory, Shipments, % Shipped & Days on Hand (Ctns. By Size)									
						Days of			
		=	Packed Inventory	-		% of Inventory	Shipments in		
	<u>Cine</u>	Last Week	Yesterday	Today	Yesterday	Shipped	Inv.		
	Size	9-Jun	15-Jun	16-Jun	15-Jun	4040/			
	28	849	72	34	41	121%	0.8		
	32	5,848	7,488	8,088	128	2%	63.2		
	36	6,175	5,860	5,925	1,026	17%	5.8		
	40	19,940	20,744	22,852	3,875	17%	5.9		
	48	185,103	174,282	181,234	16,302	9%	11.1		
	60	149,012	153,945	160,196	12,769	8%	12.5		
	70	59,392	46,425	49,952	12,522	25%	4.0		
	84	32,569	29,830	29,424	8,561	29%	3.4		
	96	4,296	2,993	3,897	40	1%	97.4		
	Sub-Total	463,184	441,639	461,602	55,264	12%	8.4		
	#2's	42,554	39,498	41,031	5,082	12%	8.1		
	Total	505,738	481,137	502,633	60,346	12%	8.3		
"The temptation to quit will be greatest just before you are about to succeed."									
Unknown									

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