



Fresh Facts

Monday, August 17, 2020

* Price quotes are estimates. Actual returns may vary.

Size	CA Hass	CA Org. Hass	CA Lamb Hass	Market Commentary
32	\$1.12-\$1.18	\$1.42-\$1.48	\$1.00-\$1.06	U.S. avocado demand continues to be sluggish. Looking ahead, as Peru heads toward the end of their U.S. season, total new incoming supplies could fall closer to the 50 million pound level. This should help keep markets stable, and we could see some strengthening. We continue to watch all variables closely.
36	\$1.12-\$1.18	\$1.42-\$1.48	\$1.00-\$1.06	
40	\$1.12-\$1.18	\$1.42-\$1.48	\$0.96-\$1.02	
48	\$1.12-\$1.18	\$1.94-\$2.00	\$0.96-\$1.02	
60	\$0.96-\$1.02	\$1.68-\$1.74	\$0.76-\$0.82	
70	\$0.68-\$0.74	\$1.32-\$1.38	\$0.50-\$0.56	
84	\$0.46-\$0.52	\$0.62-\$0.68	\$0.40-\$0.46	

California Daily Bin Count				Total California Inventory (lbs.)				
Hass	Org. Has	Others	Total	Day	Date	Total CA Inv (lbs.)	Others	Hass
1,412	70	129	1,611	Today	14-Aug	14,049,722	1,130,417	12,919,305
1,586	126	208	1,920	Yesterday	13-Aug	14,105,255	1,044,535	13,060,720
1,450	185	206	1,841	Last Week	7-Aug	13,662,775	1,537,850	12,124,925

Total Hass Inventory by Country (mm lbs.)							
	Calif.	Cal. Lamb	Mexico	Peru	Colombia	Chile	Total
Today	12,919,305	1,014,865	35,400,000	20,100,000	445,000	0	69,879,170
Yesterday	13,060,720	1,160,000	34,300,000	19,800,000	435,000	0	68,755,720
Last Week	12,124,925	1,434,786	36,100,000	20,200,000	530,000	0	70,389,711

Hass Harvest and Arrivals (mm lbs.) Updated every Tuesday.								
	Calif.	Lamb	Mexico	Peru	Colombia	Chile	D.R.	Total
2 wks. ago	8,098,844	1,202,298	38,468,020	13,484,651	290,000	0	0	61,543,813
Last week	8,435,555	1,117,524	32,108,991	10,666,737	240,000	0	0	52,568,807
This week	9,000,000	150,000	30,000,000	9,000,000	0	0	0	48,150,000
Next week	9,000,000	150,000	32,000,000	8,000,000	0	0	0	49,150,000

California Packed Inventory, Shipments, % Shipped & Days on Hand (Ctns. By Size)							
Size	Packed Inventory Last Week 7-Aug	Packed Inventory Yesterday 13-Aug	Packed Inventory Today 14-Aug	Ctns Shipped Yesterday 13-Aug	% of Inventory Shipped	Days of Shipments in Inv.	
28	819	160	334	0	0%	0.0	
32	17,687	19,415	21,527	2,594	12%	8.3	
36	28,658	26,792	29,567	1,587	5%	18.6	
40	56,979	66,947	65,582	4,929	8%	13.3	
48	149,916	161,634	161,434	12,867	8%	12.5	
60	54,395	68,597	67,160	7,851	12%	8.6	
70	30,993	39,946	39,097	4,196	11%	9.3	
84	17,980	15,987	15,431	2,216	14%	7.0	
96	1,043	1,521	2,055	101	5%	20.3	
Sub-Total	358,470	400,999	402,187	36,341	9%	11.1	
#2's	33,371	32,614	31,068	4,629	15%	6.7	
Total	391,841	433,613	433,255	40,970	9%	10.6	

"It is what we make out of what we have, not what we are given, that separates one person from another." Nelson Mandela

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