



Fresh Facts

Monday, January 27, 2020

Price quotes are estimates. Actual returns may vary.

Size	Hass	Org. Hass	Market Commentary
32	\$1.24-\$1.30	\$1.66-\$1.72	<p>Harvest levels in Mexico remain high. Super Bowl demand will remain strong until early next week when the retail pipelines fill. If industry inventories remain large after the big game, the market will experience a period of weakness.</p>
36	\$1.24-\$1.30	\$1.66-\$1.72	
40	\$1.22-\$1.28	\$1.66-\$1.72	
48	\$1.22-\$1.28	\$1.66-\$1.72	
60	\$0.80-\$0.86	\$1.40-\$1.46	
70	\$0.58-\$0.64	\$1.18-\$1.24	
84	\$0.46-\$0.52	\$0.78-\$0.84	

California Daily Bin Count					Total California Inventory (lbs.)				
Hass	Org. Has	Others	Total	Day	Date	Total	Others	Hass	
508	27	57	592	Today	24-Jan	3,409,975	173,175	3,236,800	
608	13	3	624	Yesterday	23-Jan	2,870,835	125,625	2,745,210	
264	34	10	308	Last Week	17-Jan	1,260,320	94,300	1,166,020	

Total Hass Inventory by Country (mm lbs.)							
	Calif.	Cal. Lamb	Mexico	Chile	Chile	Colombia	Total
Today	3,236,800	0	55,600,000	0	0	0	58,836,800
Yesterday	2,745,210	0	61,400,000	0	0	0	64,145,210
Last Week	1,166,020	0	51,100,000	0	0	0	52,266,020

Hass Harvest and Arrivals (mm lbs.)								
	Calif.	Lamb	Mexico	Chile	Peru	Colombia	D.R.	Total
2 wks. ago	319,866	0	64,809,249	222,753	0	0	0	65,351,868
Last week	1,604,707	0	74,497,390	0	0	0	0	76,102,097
This week	2,000,000	0	70,000,000	0	0	100,000	0	72,100,000
Next week	1,500,000	0	60,000,000	0	0	100,000	0	61,600,000

California Packed Inventory, Shipments, % Shipped & Days On hand (Ctns. by Size)							
Size	Packed Inventory	Packed Inventory	Packed Inventory	Ctns Shipped	% of Inventory	Days of Shipments	
	Last Week	Yesterday	Today	Yesterday	Shipped	in Inv.	
	17-Jan	23-Jan	24-Jan	23-Jan			
28	167	66	0	0	0%	0.0	
32	2,043	3,048	3,662	0	0%	0.0	
36	3,484	6,470	8,638	0	0%	0.0	
40	8,666	15,762	15,705	3,090	20%	5.1	
48	16,822	35,577	41,240	3,934	10%	10.5	
60	3,116	11,882	16,542	824	5%	20.1	
70	646	5,380	8,312	0	0%	0.0	
84	202	2,170	3,610	0	0%	0.0	
96	48	283	562	130	23%	4.3	
Sub-Total	35,194	80,638	98,271	7,978	8%	12.3	
#2's	1,874	5,049	6,291	148	2%	42.5	
Total	37,068	85,687	104,562	8,126	8%	12.9	

"Always do your best. What you plant now, you will harvest later." - Og Mandino