



Fresh Facts

Friday -12 January 2018

It's O.K. to be happy with a simple life - Anonymous
 Prices are estimates. Actual returns may vary.

California Hass		Market Commentary
32	\$1.38-\$1.44	Large volumes from Mexico and lower demand on the East Coast due to cold weather are putting downward pressure on prices.
36	\$1.38-\$1.44	
40	\$1.34-\$1.40	
48	\$1.34-\$1.40	
60	\$1.20-\$1.26	
70	NA	
84	NA	

California Daily Bin Count						Total California Inventory (lbs.)		
Hass	Org. Has	Others	Total	Day	Date	Total	Others	Hass
30	0	1	31	Today	11-Jan	918,927	21,900	897,027
0	0	0	0	Yesterday	10-Jan	1,088,089	21,900	1,066,189
231	11	17	259	Last Week	04-Jan	610,800	37,250	573,550

Total Hass Inventory by Country (non-California inventory = estimate) mm lbs.							Total
	Calif.	Cal. Lamb	Mexico*	Peru*	Chile*		
Today	897,027	0	53,500,000	0	111,000		54,508,027
Yesterday	1,066,189	0	51,300,000	0	130,000		52,496,189
Last Week	573,550	0	48,600,000	0	89,000		49,262,550

Hass Harvest and Arrivals (mm lbs.)							
	Calif.	Cal. Lamb	Mexico	Chile	Peru	Dominican	Total
2 wks. ago	356,516	0	52,770,396	451,471	0	0	53,578,383
Last week	899,349	0	44,250,912	519,428	0	0	45,669,689
This week	500,000	0	45,000,000	300,000	0	0	45,800,000
Next week	900,000	0	45,000,000	200,000	0	0	46,100,000

California Packed Inventory, Shipments, % Shipped & Days On hand (Ctns. by Size)							
Size	Packed Inventory Last Week 04-Jan	Packed Inventory Yesterday 10-Jan	Packed Inventory Today 11-Jan	Ctns Shipped Yesterday 10-Jan	% of Inventory Shipped 11-Jan	Days of Shipments in Inv.	
28	231	226	0	0	0%	0.0	
32	405	843	504	47	9%	10.7	
36	674	1,477	1,442	303	21%	4.8	
40	1,540	4,006	3,528	500	14%	7.1	
48	6,159	19,224	15,646	1,653	11%	9.5	
60	918	7,397	6,786	1,714	25%	4.0	
70	142	638	637	0	0%	0.0	
84	46	89	82	0	0%	0.0	
96	0	1	1	0	0%	0.0	
Sub-Total	10,115	33,901	28,626	4,217	15%	6.8	
#2's	2,415	3,897	4,304	77	2%	55.9	
Total	12,530	37,798	32,930	4,294	13%	7.7	

2018 Marketing Meetings
 Monday, January 22, 2018 - 9:00 a.m. to 11:00 a.m. Museum of Ventura, Pavillion Room, 100 E. Main St, Ventura, CA 93001
 Wednesday, January 24, 2018 - 9:00 a.m. to 11:00 a.m. Pala Mesa Resort Sycamore Room, 2001 Old Hwy 395, Fallbrook, CA 92028
 Tuesday, February 20, 2018 - 9:00 am. to 11:00 a.m. Embassy Suites SLO Room, 333 Madonna Road, San Luis Obispo, CA 93405